



Technologies & Solutions Pvt. Ltd.

Orionis Technologies & Solutions Pvt. Ltd. a reputed Software Research & Development Company, providing high-end customized Enterprise Resource Planning(ERP) software solutions to diversified sectors and vivid IT services like Research & Development, Customized Software Solutions (Desktop, Web, WAP, Mobile), Embedded Systems, Application Integration Services, On Shelf Products, Data Warehousing and Business Intelligence, Project Consulting, and Cloud Computing(SAS).

We discuss, define, design, develop and deliver IT-enabled business solutions to diversified sectors. We also provide a wide range of services by leveraging our domain and business expertise. Backed by our strong quality processes and rich experience in managing clients across various business verticals, we align IT strategies to your business goals. We are capable of providing ERP software solutions in all the three sectors of business like **Manufacturing, Trading and Service Industry.**

Our vision is "To be the most trusted and leading technology driven business solutions provider, delivered by best-in-class people."

The key element of our success is satisfied customers. We always strive to meet their requirements with utmost care. Quality, Rate, Service, Time (QRST) plays a major role in creating satisfied customers. We believe that our success is directly proportional to the perfect blending of industry best practices, industry best professionals and domain expertise to meet our customer demands.

We Proudly Presents **Orionis Cetus** The Complete Seafood ERP Solution





Orionis Cetus

The Complete Seafood ERP Solution

Enterprise Resource Planning is the latest high end solution, information technology has lent to business application . ERP is an enterprise-wide information system that facilitates the flow of information and coordinates all resources and activities within the organization. The most important factors related to information are its **Reliability, Accuracy, Effectiveness and Timeliness**. **Orionis Cetus** – the Sea Food ERP Software solutions seek to streamline and integrate operation processes and information flows in the company to synergize the resources of an organization namely men, material, money and machine through information.

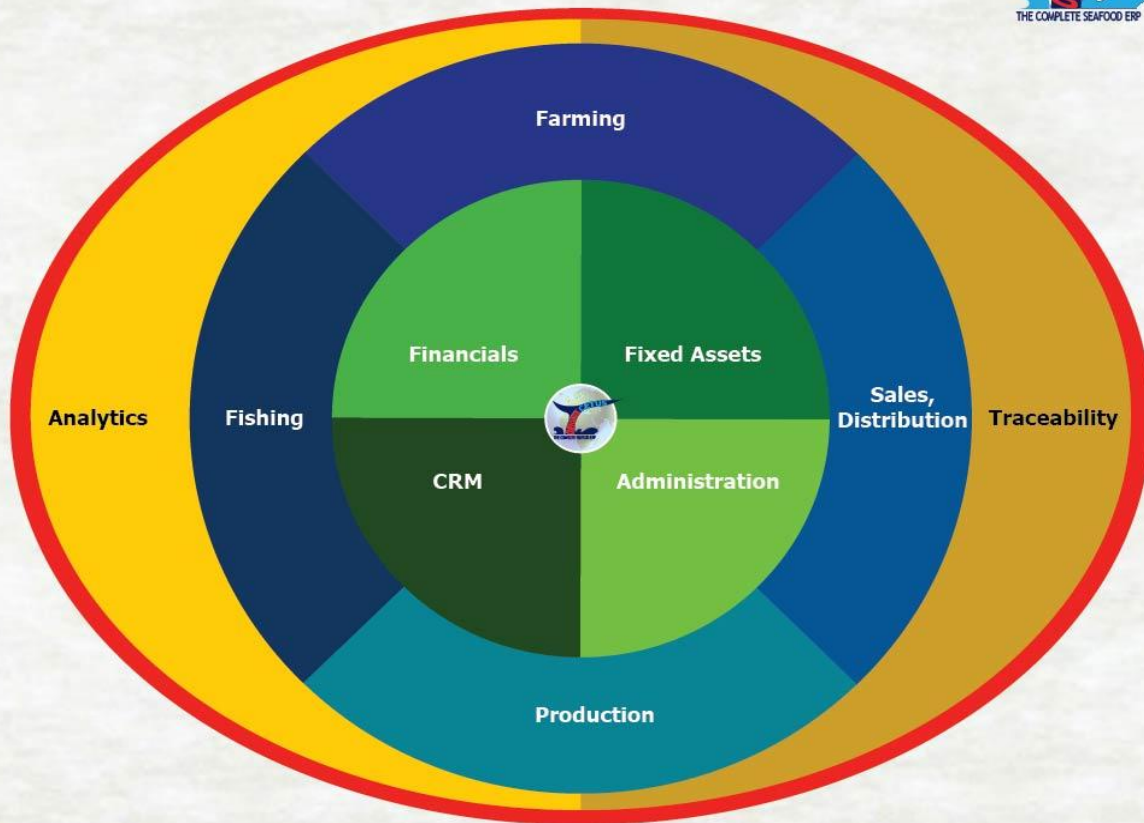
In the ever growing business environment the following demands are placed on the industry like Aggressive Cost control initiatives, Need to analyze costs / revenues on a product or customer basis, Flexibility to respond to changing business requirements, More informed management decision making .

Benefits of **Orionis Cetus**

Competitive advantages arise to Companies that can contain costs so that increased revenues translate into higher profits. **Orionis Cetus** ERP solution reduces costs and increases productivity through improved operations. Standardizing business processes, which is required for attaining improved efficiencies and effectiveness.

*One of the primary benefits of deploying **Orionis Cetus** ERP solution is the consolidation of often-dispersed data, resalting many organizational benefits .*

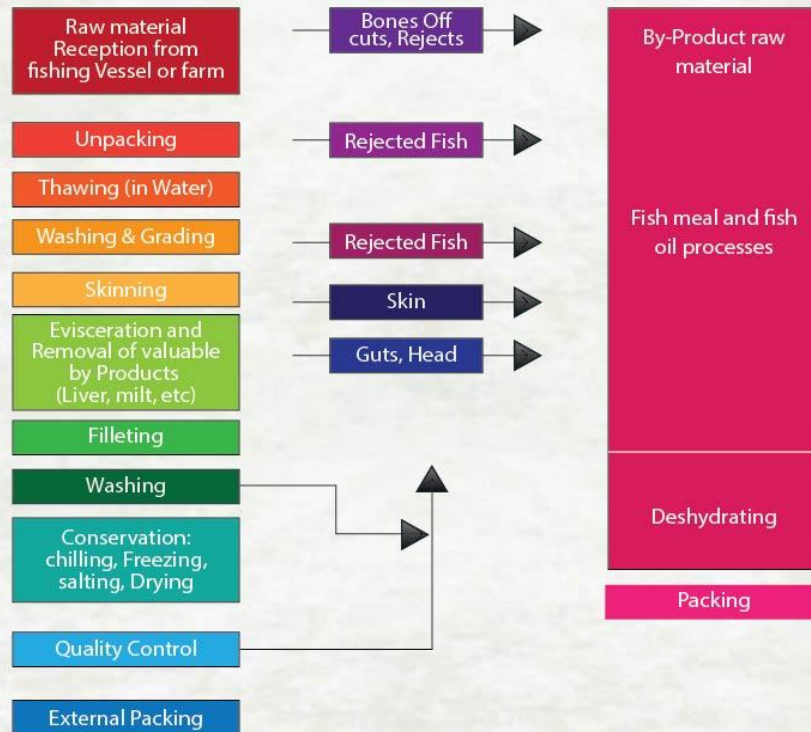
- No need to synchronize changes between systems.
- Consolidates applications and brings more control to cross-functional processes for manufacturing, finance, human resources, marketing, sales and other modules.
- Provides a real-time, enterprise-wide view of the business for faster and more effective decision-making.
- Shortens production lead times and delivery times.
- Helps build a common vision throughout the enterprise.
- Consolidates multiple permissions and security procedures into a single framework, which reduces the risk of losing or exposing sensitive data.
- Yield and Contribution Margin Calculations.
- Production Planning & Scheduling integrated with sales functions.
- Forecasting, Planning, & Analysis.
- Automation and Peripherals: *From handheld and touch screens on the plant floor to electronic scale systems, bar-code readers, RF scanning devices and labeling equipment, **Orionis Cetus** ERP boasts a degree of integration with peripheral devices of all kinds unmatched anywhere. With a proven and impressive track record in bringing together all of the tools you need for intelligent automation. **Orionis Cetus** ERP guarantees easy, accurate data capture and reporting and analysis in real-time.*
- 360 ° Costing.
- Sales and Profit Analysis.
- End-to-end traceability: *The concept of traceability is integral to all Sea Food ERP functional areas so that stock identification data is recorded and transmitted seamlessly in every stage, from in-entry to final sale.*
- It can scale to grow with the organization.
- It contains a toolset that allows for user customization.



Features of Orionis Cetus ERP and the advantages to the business system are as follows:

- It facilitates company-wide Integrated Information System covering all functional areas like Production, Selling and distribution, Payables, Receivables, Inventory, Accounts, Human resources, Purchases etc.,
- It performs core corporate activities and increases customer service and thereby augmenting the Corporate Image.
- It bridges the information gap across the organization.
- It provides for complete integration of Systems not only across the departments in a company but also across the companies under the same management.
- It eliminates the most of the business problems like Material shortages, Productivity enhancements, Customer service, Cash Management, Inventory problems, Quality problems, Prompt delivery etc.,
- It not only addresses the current requirements of the company but also provides the opportunity of continually improving and refining business processes.
- It provides business intelligence tools like Decision Support Systems (DSS), Executive Information System (EIS), Reporting, Data Mining and Early Warning Systems (Robots) for enabling people to make better decisions and thus improve their business processes.
- Faster response and follow up on customers.
- Helps to achieve competitive advantage by improving its business process.
- Improves supply-demand linkage with remote locations and branches in different countries.
- Improves information access and management throughout the enterprise.
- Improved user Audit & security.
- Accelerate time to market and time to value with more personalized products and services .
- Optimize the use of corporate resources and assets .

Typical Fish Processing Activities:



Orionis Cetus covers the following modules :





Production Management

(Own Production and Outsourced Production)

- Raw Material Receiving
- Crate Dispatch Note
- Cleaned Material Dispatch Note
- Daily Report On Crate Movement
- Crates Movement Note
- Meat Box Receiving Report
- Chilled Room Management
- Meat Issue To Production Floor
- Vehicle Gate Pass
- Ice Procurement ,Consumption and stock details
- Purchase Order, Internal Work Order
- Customer Registration
- Product Norm
- Process Norm
- Production Indent
- Production Plan
- Production Schedule
- Daily Meat/Fish Purchase
- Pre-Processing Details
- Control Sorting
- Peeling/Cleaning
- Lot Mixing
- Production Processing
- Treatment Details
- Freezing Details
- Glazing Details
- Packing Details
- Daily Production Report
- Yield Calculation
- Traceability Details
- Production Outsourcing
- Costing



Receiving Area Management



Inventory / Stock Management



Quality Control Management



Document Management



HR and Pay Roll Management with device connectivity



Maintenance Management



Vehicle Management



Cold Store Management

- Material (Item) Registration [Type, Variety, Species, Grade, Form, Glaze, Pack, Brand, etc.]
- Store and Stock Point Registration
- Pallet Registration
- Mixing / Splitting of materials in the Pallet
- Details of Stock In
- Details of Stock Out
- Other Materials Inventory Management
- GDN Management
- GRN Management
- Stock Written off details
- Stock Movement
- Pallet Transfer
- Stock Transfer
- Pallet Arrangements/Location identification
- Different Conditions based stock checking facilities
- Stock valuation based or exchange rate
- Stores Ledger
- Multi level stock keeping – (on material, pack, glazing, grade, brand, type and production batch)
- Periodical material In/Out comparison
- Material Traceability
- Stock Register
- Stock Transfer Register
- Material In/Out cross-checking
- Packing , Unpacking and Repacking



Accounts Management



Asset Management



Reports



Flexible Dashboard



Management Information Reports

GRN Register
 GDN Register
 Pallet Movement Status
 Stock Adjustment Register
 Pallet Wise Stock Summary
 Batch Wise Stock Register
 Pallet Wise Stock Register
 Opening Stock Register
 Write Off Register
 Stock Ageing
 Movement Check
 Item Wise Store Register
 Item Spilt Store Register
 Stock In Register
 Stock Out Register
 Closing Value Register
 Item Transfer Register
 Repacking Register
 Stock Summary Statement
 Yield Register
 Pallet Utilization Itemwise
 ABC Analysis
 FSN Analysis
 Raw Material Purchase
 Production out of Raw Material
 Consumption out of above Production
 Production out of above Consumption
 Purchase of Finished Goods from the Market/Group Companies
 Transfer from one Factory to another Factory within the Company or Outside
 Transfer from one Factory to outside party for processing
 Sale of Finished Goods from the Factory
 Sale of Raw Materials from the Factory
 Returns from Cold Store
 Transfer from Factory to Cold Store
 Repacking in Cold Store
 Purchase of Finished Goods by the Cold Store

Sale of Finished Goods by Cold Store - Concept of Performa Invoice, Delivery and Invoicing will be applicable here (Export +Local Sales)
 Control Sorting
 Peeling Reports
 Production Register
 Itemwise Traceability Register
 Treatment Register
 Purchase Summary
 Meat Grade wise Consolidate Report
 Peeling Wise Summary
 Excess Short Report
 Glazing & Packing Report
 Purchase Expenses
 Yearly Purchase Qty Register
 Store wise Stock Summary
 Stock for Sale
 Purchase Cost Report
 Yearly/monthly item wise production Report
 Batch wise Production Reports
 Graphical representation of production during each year/month
 Report of Stock for Peeling
 Local Sale Report
 Peeling Dispatch Report
 Inspection Report
 Material In/Out Register (Packing Material, etc)
 Chemicals used for Processes, Purchase register
 Fuel /Electricity Purchase and Consumption
 Fuel for Vehicle wise and Fuel for Generator wise and Electricity wise.
 Cost of Selling & Distribution Report
 Sales Report (Daily, Monthly, Yearly)
 Graphical representation of sale during each year
 Item wise Monthly/Yearly Sale Report.
 Year OR Month wise/Country wise with Item & without Items in Tons, Value and Currency
 Processing cost
 Report of Waste Management
 Planning, Scheduling, Execution Reports
 Client wise / Order wise Production Tracking Report(With the help Shipment Plan Report)
 Transfer to Factory – Returns
 Resource Utilisation Reports
 Different Types of Graphical & Analytical Reports
And More.....!

Future enhancements to Orionis Cetus Sea Food ERP as follows

- ▶ Fishing Real Time Data
- ▶ Environmental Traceability and Eco-harvesting
- ▶ Vessel & Vendor Management
- ▶ Quota Management
- ▶ Catch Recording & Sales
- ▶ Crew Settlement Details
- ▶ Broker Management and Commissions Payable
- ▶ Integrated Production and Procurement tools
- ▶ E-commerce (Fully Web Based Solution)
- ▶ Lab, hatchery, or farm level
- ▶ **Orionis Cetus** on Cloud Environment

Sample Screenshots

